

LaSalle Digital Investor Onboarding



LaSalle has partnered with RealBlocks to create an electronic investor onboarding platform. We utilize innovative technology to simplify and enhance the investor onboarding experience, while increasing the efficiency and security of LaSalle's processes by utilizing Web3 Blockchain Technology¹

RealBlocks solves several issues faced with the current state of Investor onboarding:

- Investors will no longer have several LaSalle employee points of contact, as all correspondence will be completed in RealBlocks.
- Confidential information and documents will no longer be attached via e-mail, thus enhancing security.
- Online inputs replace the manual (paper-based) process that requires significant investor time to prepare large forms.
- Limits any duplicative processes by the investor whenever they invest with us going forward.

RealBlocks will make onboarding into multiple funds across regions much easier for investors globally. For future investments in other LaSalle funds, the platform will allow the use of securely stored documents and information provided during prior onboarding – saving a meaningful amount of time..

We will send you a personal, secure link to create your profile and complete your onboarding through RealBlocks.

- You will be asked to enter your specific account details
- You will be asked to upload documents:
 - Some documents may be attached multiple times to satisfy different categories
 - Upload the documents that you feel best fit the request (look for the ⓘ hover for more information on types of documents or additional information)
- You will receive emails along the onboarding journey to take action and keep moving along in the process
- You will be signing your documents via DocuSign once prompted by email

LaSalle offers guided investor onboardings. Please contact us at investor.services@lasalle.com to schedule a session with team.

¹Blockchain Technology is a more secure ledger of transactions maintained across several computers that are linked in a network.

*List not exhaustive

Benefits*



Secure, safe way for investors to send across their personal information



Supports multiple languages



Supports digital and "wet ink" signature



No more 100+ page documents being printed and scanned

Questions?

Email the Investor Services team:
Investor.Services@lasalle.com

About LaSalle Investment Management

LaSalle Investment Management is one of the world's leading real estate investment managers.

On a global basis, LaSalle and its investment advisory affiliates manage over \$86.5 billion of assets under management in private and public real estate property and debt investments as of Q1 2024. LaSalle's diverse client base includes public and private pension funds, insurance companies, governments, corporations, endowments and private individuals from across the globe. LaSalle sponsors a complete range of investment vehicles including separate accounts, open- and closed-end funds, public securities and entity-level investments.

LaSalle is an independent subsidiary of Jones Lang LaSalle, Inc. (NYSE: JLL), one of the world's largest real estate companies. For more information, please visit [lasalle.com](https://www.lasalle.com).



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