

# LaSalle Digital Investor Onboarding



LaSalle has partnered with RealBlocks to create an electronic investor onboarding platform. We utilize innovative technology to simplify and enhance the investor onboarding experience, while increasing the efficiency and security of LaSalle's processes.

Our new onboarding platform will provide our investors an efficient process across multiple funds globally.

For new investors we will send you a personal, secure link to create your profile and complete your onboarding through the platform.

- You will be asked to enter your specific account details
- You will be asked to upload documents:
  - Some documents may be attached multiple times to satisfy different categories
  - Upload the documents that you feel best fit the request (look for the ⓘ hover for more information on types of documents or additional information)
- You will receive emails along the onboarding journey to take action and keep moving along in the process
- You will be signing your documents via DocuSign once prompted by email

For future investments in other LaSalle funds, the platform will allow the use of securely stored documents and information provided during prior onboarding – saving a meaningful amount of time.



Secure, safe way for investors to send across their personal information



Supports multiple languages



Supports digital and "wet ink" signature



No more 100+ page documents being printed and scanned

## Questions?

LaSalle offers guided investor onboardings. Please contact us at [investor.services@lasalle.com](mailto:investor.services@lasalle.com) to schedule a session with us.

Any technology specific questions can be directed to: [help@realblocks.com](mailto:help@realblocks.com)

Any other queries please email the Investor Services team: [Investor.Services@lasalle.com](mailto:Investor.Services@lasalle.com)

## About LaSalle Investment Management

LaSalle Investment Management is one of the world's leading real estate investment managers. On a global basis, LaSalle and its investment advisory affiliates manage over \$82 billion of assets under management in private and public real estate property and debt investments as of Q1 2022. LaSalle's diverse client base includes public and private pension funds, insurance companies, governments, corporations, endowments and private individuals from across the globe. LaSalle sponsors a complete range of investment vehicles including separate accounts, open- and closed-end funds, public securities and entity-level investments.

LaSalle is an independent subsidiary of Jones Lang LaSalle, Inc. (NYSE: JLL), one of the world's largest real estate companies. For more information, please visit [lasalle.com](http://lasalle.com).



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